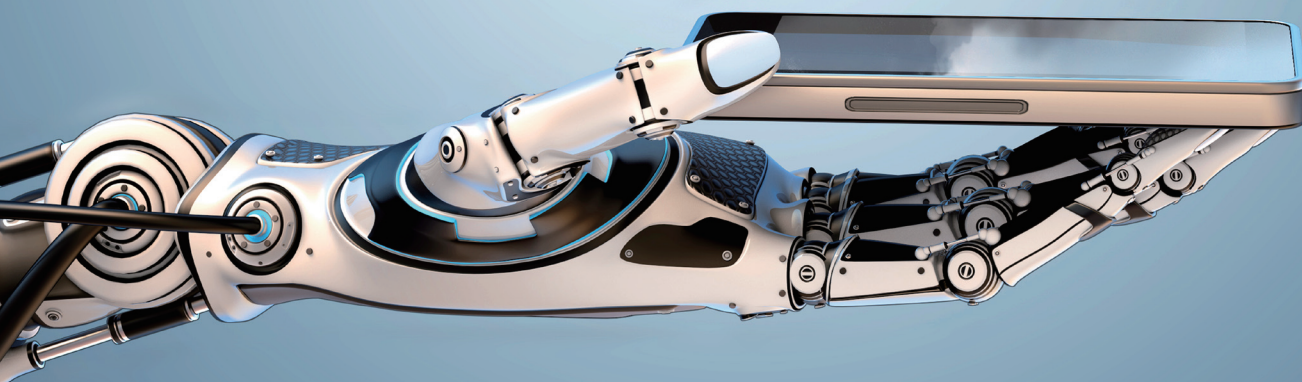


Huawei IT Transformation solution

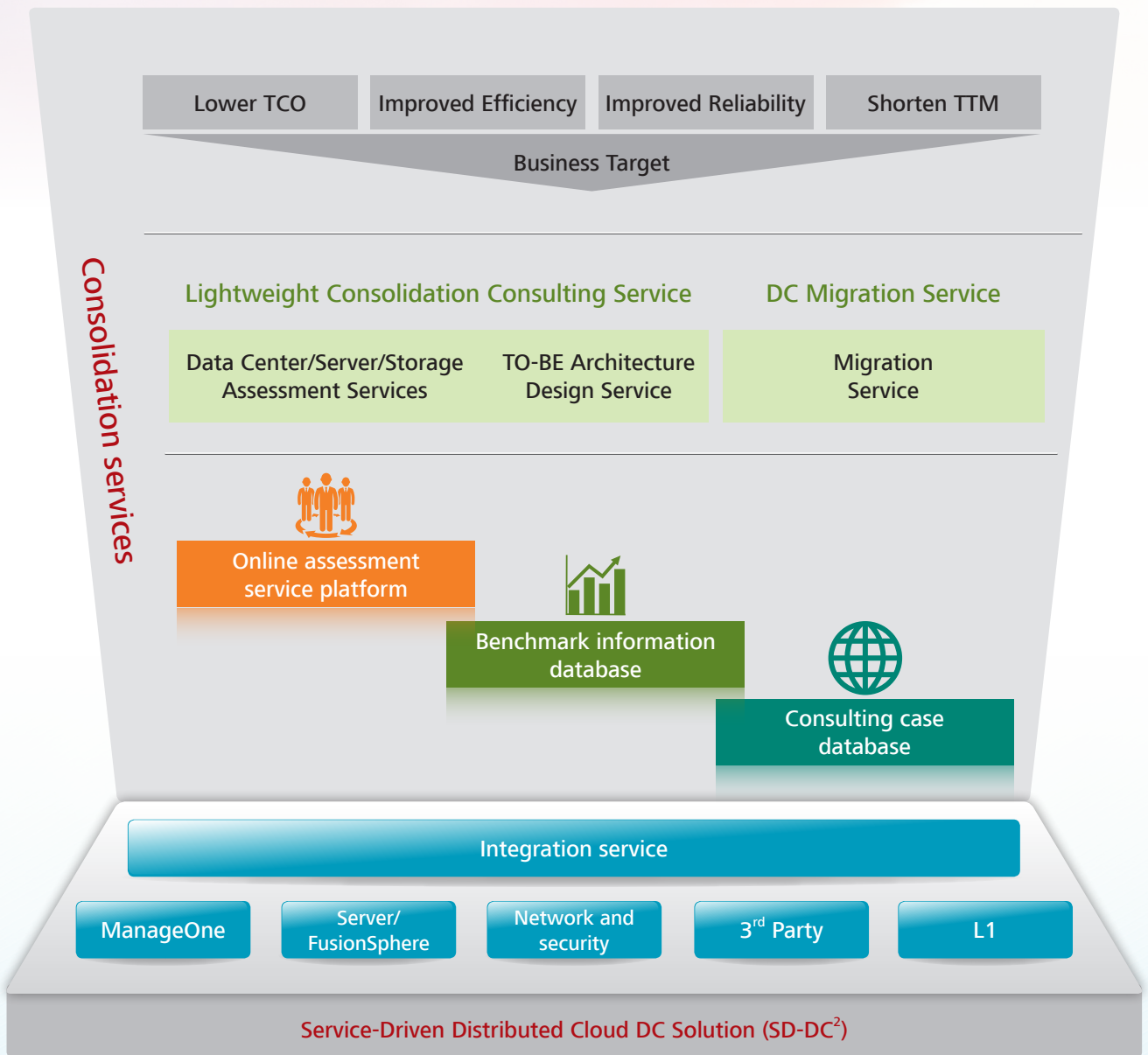


Huawei IT Transformation solution summary

Nowadays, enterprises' business is changing and growing, which require IT infrastructure more reliability, more efficiency, shorter time to market, and cost saving at the same time. Huawei IT transformation solution is an end to end solution to make IT infrastructure modernized.



Huawei IT Transformation Solution Overview



Huawei IT Transformation Methodology



1, Discovery and Analysis

- Information collection
- Usage analysis
- Consolidation analysis



2, ROI Analysis

- TCO analysis
- Efficiency analysis
- Reliability analysis



3, To-Be Architectural Design Service

- Transform Strategy
- To-Be Architecture
- Transform Roadmap



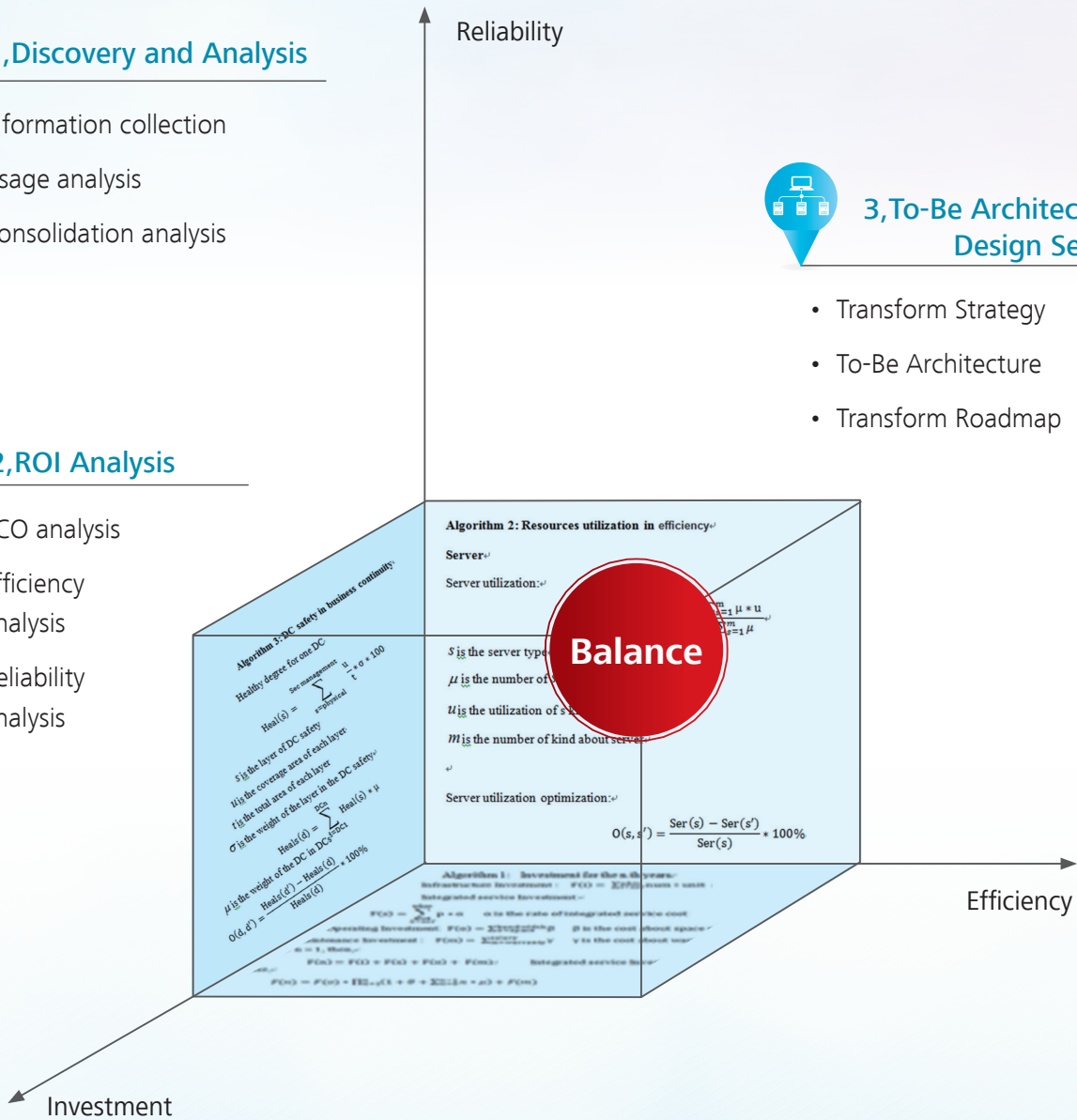
4, Data Center Migration Service

- Wave Planning
- Migration Implementation
- Project Governance

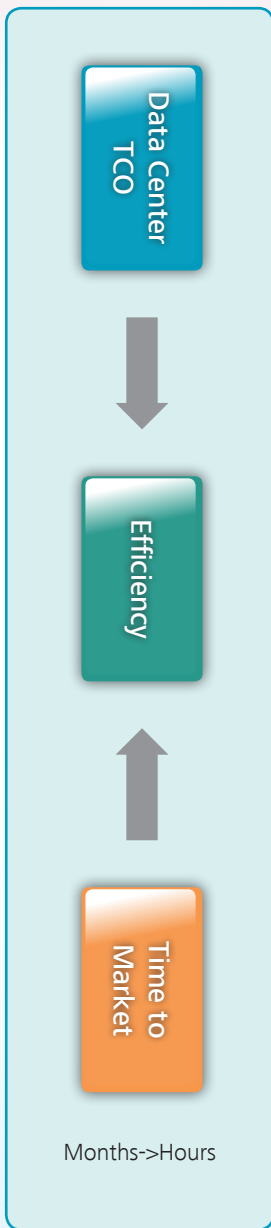



5, Optimization

- Validate Solution
- Optimize



Huawei IT Transformation solution value






Discovery and Analysis

Efficient Assessment


- Huawei discovery tools shorten info. collection time
- Online analysis tools make assessment efficiency



ROI Analysis

Visible ROI


- Global Benchmark & Case database brings advanced experience
- Analysis report keeps perfect balance among TCO, Efficiency, Reliability
- Visible ROI helps invest decision-making



To-Be Design

Future-oriented Architecture


- Simplify IT Infrastructure through data center consolidation
- Convergence resource pool improves efficiency
- VDC makes business agile
- Multi sites A-A/A-S and Application level BCDR improve reliability



Migration Service

"0" Lost Migration

- Cloudification assessment & dependency analysis make roadmap clear
- Staged approach & proper wave design enable quick win
- Standard activities & excellent project governance ensure migration success

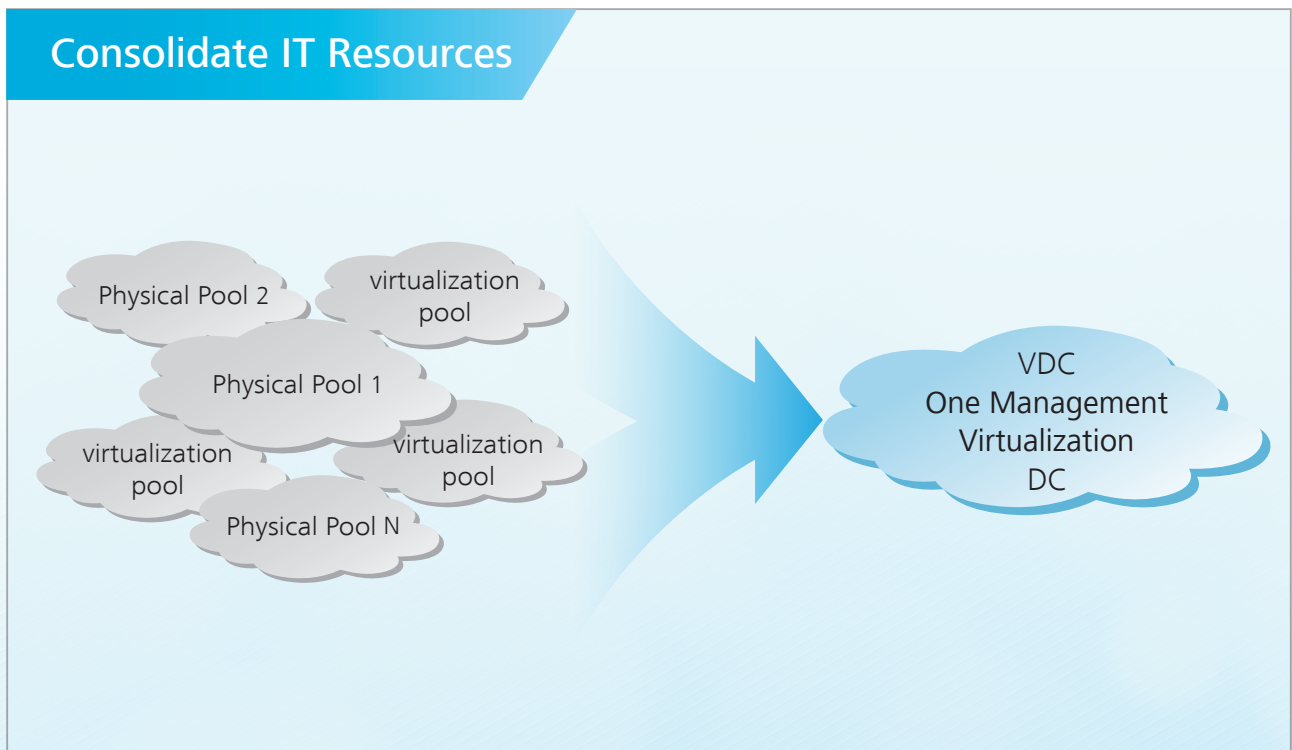
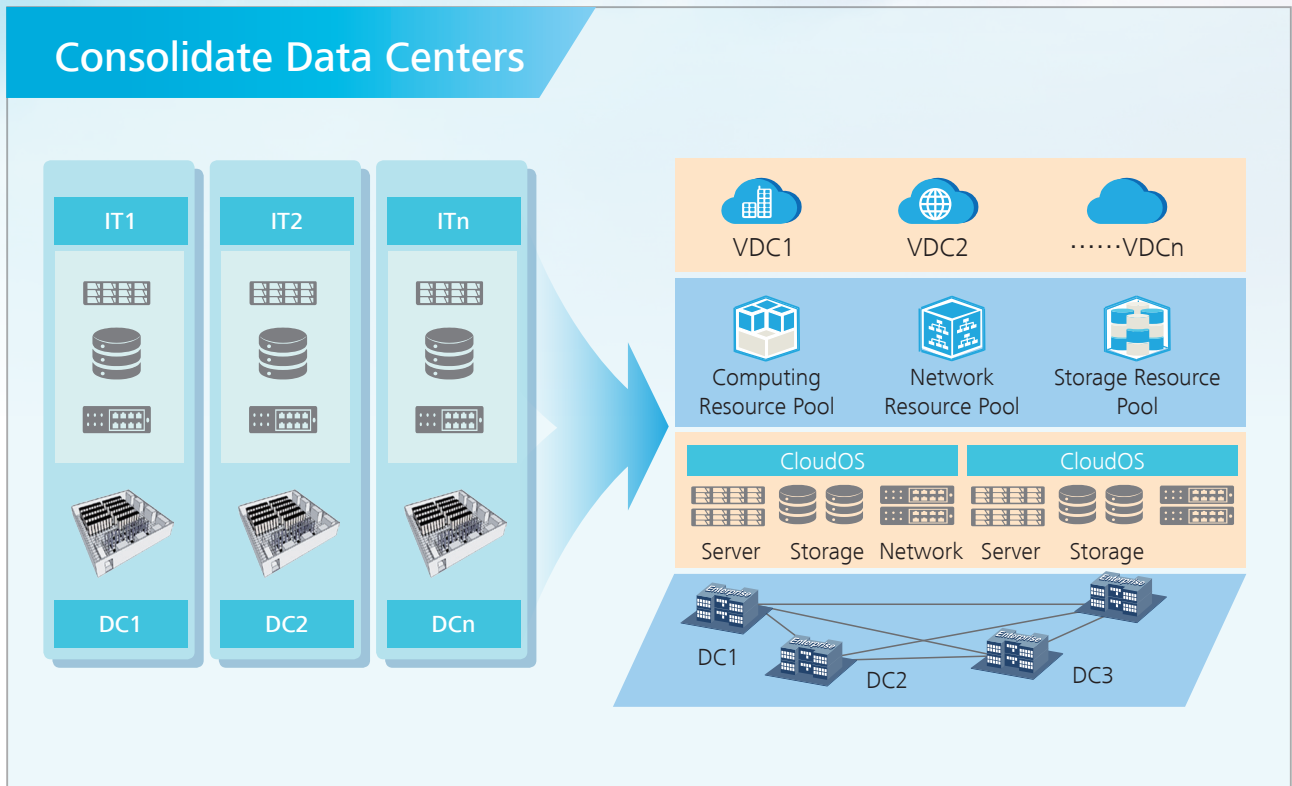


Optimization

Continuous Optimization

- Verified & optimized solution guarantees SLA

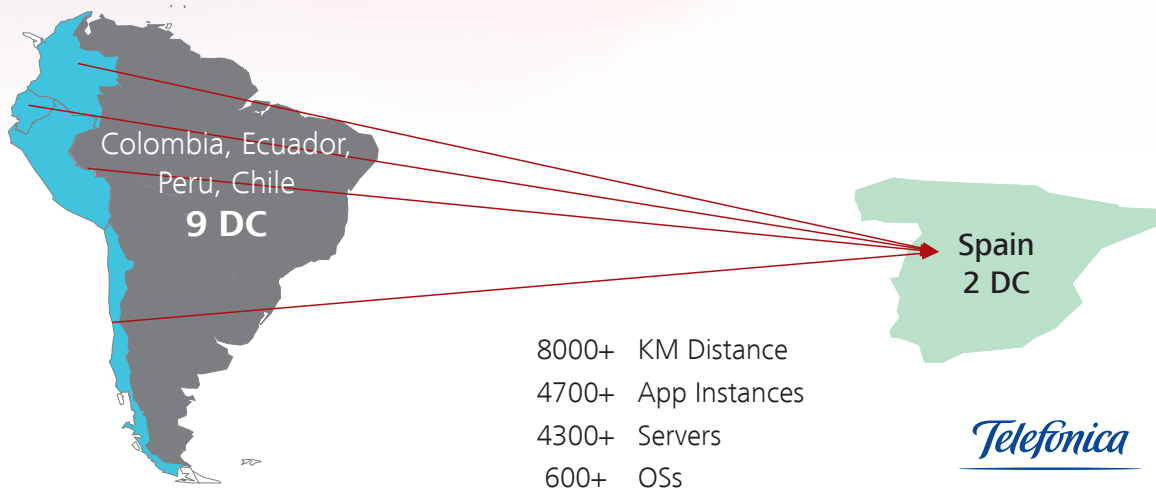
Huawei IT Transformation solution scenario



Case: Telefonica LATAM IT Transformation

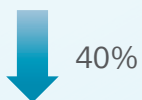
Background

Latin America 4 country 9 DCs consolidation to Spain 2 DCs



Business Objectives

Data Center TCO



40%

Time to Market

Months->Hours

Efficiency



50%

Virtualization Rate



90%

↑

65%

Huawei Solution



Discovery and Analysis



ROI Analysis



To-Be Design



Migration Service





Optimization

IT Transformation solution

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